



November 7, 2008

Keller Williams Realty International
807 Las Cimas Parkway, Suite 200
Austin, TX 78746

Dear Keller Williams Realty International:

It is with great pleasure that I send you this recommendation for an individual that I have had the privilege of knowing for twelve years.

In 1996 I attended my first real estate training course that was taught by Mark Porter. I was so impressed with his ability to relay difficult technology subject matter and put it into practical application for the students. He was then and still is, in my opinion, one of the outstanding real estate instructors of our time.

Please accept this letter as my strong endorsement for Mark Porter to be an instructor for the Keller Williams University Faculty. I can think of few people with the intelligence, communication delivery skills and pure gusto that will be as successful in his pursuit as Mark.

Mark has served on our 2007 & 2008 Camp 443 Faculty and will continue his role in 2009. He provides very thorough training for our associates with varied years of real estate experience. To reiterate, he has a gift of breaking down challenging information and simplifying it for clear understanding of each topic that he presents.

He provides consistent annual instruction for the following courses at Keller Williams Realty Plano: Economic Model, Time Management, Basics/4 Laws of Lead Generation, Goal Setting/Utilizing the 411 and Database Management. He can masterfully apply humor, logic, persuasion and volumes of data which leave his audience fully satisfied that their time has been well invested.

Mark is a Senior Instructor with the Council of Residential Specialists National trainer as well as frequently speaks at industry conventions and training seminars.

I feel confident Keller Williams Realty International will be well served and well rewarded through supporting Mark's application to the Keller Williams University Faculty and ask that you afford him every opportunity to help him in this pursuit.

Sincerely,

Brooke Herrin
Team Leader
Keller Williams Realty Plano

